

Message Text

UNCLASSIFIED

PAGE 01 LAGOS 06272 040412Z
ACTION AF-10

INFO OCT-01 ISO-00 EB-07 /018 W
-----040414Z 067295 /23

R 031033Z JUN 77
FM AMEMBASSY LAGOS
TO USDOC WASHDC
INFO SECSTATE WASHDC 0000
AMCONSUL IBADAN
AMCONSUL KADUNA

UNCLAS LAGOS 6272

E.O. 11652: N/A
TAGS: BEXP, NI
SUBJECT: LAGOS TRADE FAIR: DIGITAL EQUIPMENT CORP.

REF: USDOC 10500

1. DUE RESIGNATION OUR MARKET RESEARCHER AND TIME CONSTRAINT,
MINI-COMPUTER MARKET ESTIMATE CAN ONLY BE INFORMED OPINION OF
EXPERTS THIS FIELD. INITIALLY, WE BELIEVE THIS RANGE IS IN
FACT MOST OF THE MARKET IN NIGERIA. LARGE COMPUTERS DO NOT AT
PRESENT SELL WELL DUE LACK OF SUPPORT SYSTEMS, LACK OF USES AND
THEIR HIGH COSTS.

2. MAKING INQUIRIES AND HOPE FOR MORE SPECIFIC INFO EARLY NEXT
WEEK. ONE SOURCE ON WHOM WE RELYING HEAVILY IS DON. OBOT ETIEBET,
EARTH SCIENCE NIGERIA, LTD., YABA, WHO WE UNDERSTAND IS DIGITAL'S
AGENT HERE. ETIEBET IS VERY CAPABLE INDIVIDUAL. PLS CONFIRM WHETHER

HE IS DIGITAL AGENT.
EASUM

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 03-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977LAGOS06272
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770199-0666
Format: TEL
From: LAGOS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770694/aaaadebf.tel
Line Count: 45
Litigation Code IDs:
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Litigation History:
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 25-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2290965
Secure: OPEN
Status: NATIVE
Subject: LAGOS TRADE FAIR: DIGITAL EQUIPMENT CORP.
TAGS: BEXP, NI
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/4a62c785-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
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